



## FREQUENTLY ASKED QUESTIONS

### COMMERCIAL NEW CONSTRUCTION

#### **WHAT IS THE POTOMAC EDISON COMMERCIAL NEW CONSTRUCTION (CNC) PROGRAM?**

The CNC Program provides Potomac Edison commercial customers in Maryland with complimentary energy design assistance and financial incentives to help offset the cost of implementing energy-efficient strategies in new construction and major renovation projects.

#### **HOW DOES THE CNC PROGRAM WORK?**

Potomac Edison has contracted with Willdan to provide complimentary energy design assistance with customized energy modeling so customers can have energy efficient design strategy options that are cost-effective and have the biggest impact to the energy savings of the project. The customer and design team decide which efficiency strategies to incorporate into the design of the facility. The Program provides this assistance through a simple 5-step process that is aligned with the customer's design and construction schedule.

The CNC Program then utilizes the results from the energy model to calculate incentives. Construction incentives are available for customers, and design team incentives are available for design teams. Final incentive amounts are based on the annual electric savings after the CNC Program conducts post-inspection of the work performed to ensure the job was completed in line with program rules.

#### **WHO IS ELIGIBLE FOR THE CNC PROGRAM?**

Non-residential customers with new construction, addition, and major renovation projects within Potomac Edison's service territory in Maryland that are larger than 5,000 square feet. Major renovations are defined as projects with a mechanical and lighting systems replacement.

#### **WHAT TYPE OF EQUIPMENT IS ELIGIBLE FOR THE CNC PROGRAM?**

To be eligible for incentives, all energy efficient measures must meet the CNC Program eligibility requirements. For example, lighting measures must be Design Lights Consortium (DLC) listed or ENERGY STAR rated. If the customer is uncertain about measure eligibility, please forward questions to the CNC Program. In cases that measures do not fit into a specific category, such as lighting, the CNC Program will evaluate on a case-by-case basis.

#### **CAN PUBLIC SECTOR CUSTOMERS PARTICIPATE IN THE CNC PROGRAM?**

The CNC Program is a regulated utility program offered to all non-residential customers of Potomac Edison in Maryland. In addition, the program is part of Potomac Edison's EmPOWER Maryland program offerings, which have been approved by the Maryland Public Service Commission.

## WHEN IS THE BEST TIME TO ENROLL?

The best time to enroll a CNC project is when the project is in the design development stage (before the design is complete and construction has started). A project must be pre-approved to qualify for the CNC Program.

## CAN I INCLUDE A RENOVATION AREA IN MY PROJECT?

Renovation projects that potentially qualify for the CNC Program include buildings undergoing a mechanical and lighting systems replacement. The CNC Program addresses renovation eligibility on a case-by-case basis, please contact the CNC Program for details.

## CAN WE PARTICIPATE IF WE ARE USING DESIGN BUILD FOR MECHANICAL AND ELECTRICAL?

Yes, the CNC Program will work with the mechanical and electrical contractors and/or with the owner who has initial ideas on HVAC and lighting choices, providing the project meets CNC Program eligibility requirements.

## HOW IS THE INCENTIVE AMOUNT DETERMINED?

The energy savings from the whole building energy analysis will be utilized as the basis for determining incentives. Incentives are provided for both the customer and design team.















## WHO SHOULD ATTEND THE CNC PROGRAM MEETINGS?

A project design team member, who can speak knowledgeably about energy efficiency measures in the areas of architecture, lighting design, lighting control, HVAC, service water heating and incremental costs, should attend CNC Program meetings. While it is preferred that the owner participate, owner's representation is not required as the design team often speaks on their behalf.

## HOW MUCH DESIGN TEAM TIME IS NEEDED TO PARTICIPATE?

On average a design team spends about two hours in CNC Program meetings. Design teams will likely spend additional time providing documentation and reviewing reports, which averages two hours per project. The design team will receive an incentive to offset time associated with program participation at the completion of the project.

**TYPES OF BUSINESSES**

 Offices	 Schools	 Higher Education	 Police/Fire Stations	 Public Buildings	 Hotels	 Mixed-Use	 Senior Living
 Multifamily	 Food & Beverage	 Religious Establishments	 Retail	 Grocery/Convenience	 Healthcare	 Warehouse/Industrial	

For additional questions about the CNC Program offered by Potomac Edison, please contact:

 800-880-3808     [energysavemd@willdan.com](mailto:energysavemd@willdan.com)     [energysavemd-cnc.com](http://energysavemd-cnc.com)

Potomac Edison has a suite of programs to benefit all customer sizes and project types. To view all available Potomac Edison EmPOWER offerings please go to [energysavemd-business.com](http://energysavemd-business.com).

EmPOWER Maryland programs are funded by a charge on your energy bill. EmPOWER programs can help you reduce your energy consumption and save you money. Learn more about EmPOWER Maryland.

By participating in these energy efficiency and peak demand reduction programs, customers agree to allow their utility to retain ownership of all Capacity Rights which refers to the demand reduction associated with any energy efficiency and peak demand reduction measure for which incentives were provided by the Company. Your utility will aggregate these energy efficiency demand reduction attributes into the PJM capacity market with proceeds being used to offset the program costs.